



RightSize Health & Nutrition Corporation Compensation Plan & Commission Schedule

The Plan

A RightSize distributor has an opportunity to earn commission in two distinct ways. The first is by purchasing a case of product and selling directly to your personal customers or your *direct sales channel*. These could be friends, family, neighbors or work associates. For every can of RightSize sold to your direct sales channel, you will earn approximately \$25 in commissions. Every bottle of AppAssure sold will generate approximately \$12 in commissions.

Secondly, Distributors have the option of sponsoring other individuals who wish to become Distributors. This network of sponsored Distributors is called a down-line or *distributor network*. Distributors may begin to build a down-line at any time during their distributorship. Candidates for your network might include family, friends, business associates and local professionals such as personal trainers, aerobics instructors and beauticians who share your enthusiasm for an exciting independent business opportunity.

The benefit to building a down-line is that you will earn commission from the company based on your down-line's product sales activity. This is in addition to the profit you earn on your personal retail sales. Commissions are paid only on sales. The Sales Compensation Plan allows qualifying Distributors to earn a commission on every case of commissionable product purchased for resale by any member in their down-line to a maximum of six (6) levels below the Distributor. Distributors must fulfill personal and organizational sales requirements (as well as meet other responsibilities set forth in the Agreement) to be eligible for commissions from down-line sales activity. The following sales requirements must be satisfied for Distributors to be eligible for commissions:

- a)** Distributors must satisfy the Personal Sales Volume (PV) requirement of 12 cans of smoothie mix (1 case). PV includes purchases made by the Distributor. The Distributor must purchase 12 cans of smoothie mix (1 case) for two consecutive months to maintain eligibility for their commissions for that month and be considered active.
- b)** Distributors must have at least 3 active distributors on their first level in order to receive commissions on their 5th and 6th levels.
- c)** At least 70% of a Distributor's total monthly Personal Volume must be sold to his or her retail customers. By reordering, a Distributor certifies that he or she has complied with this policy.
- d)** Distributors must develop or service at least five customers every month.
- e)** Distributors must give each customer a valid sales receipt and keep a copy of the sales receipt for any person who purchases RightSize products.

Please note that all orders must be received and paid for in full by the end of the last business day of the month to be eligible for commission that month. Commission checks will be sent to the Distributor no later than the 10th day of the following month.

Commissions

Direct Sales Channel

Sales to your direct customers will yield a commission equal to the difference between the purchase price of the product and sales price to your customer. For RightSize cans, this is approximately \$25 per can. For AppAssure, it is approximately \$12 per bottle.

Distributor Network

Each case of commissionable product that is purchased by a Distributor in your down-line has a specific commission value associated with it. For example, one case of RightSize has a commission value of \$20.00 on the first 6 levels and a case of AppAssure has a commission value of \$10.00. At the end of each month, the number of cases is totaled. The corresponding commission is calculated based on your volume on Level 1, Level 2, Level 3, Level 4, Level 5 and Level 6 if the above requirements are met. This total represents how much your commission will be for that month. **You are not paid commission on your personal purchases.**

Commission Values

Product	Commission Value	Minimum
1 case (12 cans) RightSize	\$20.00 (First 6 Levels)	1 Case
1 case (12 bottles) AppAssure	\$10.00 (First 6 Levels)	1 Case
1 case (12 bottles) Multivitamin	\$10.00 (First 6 Levels)	1 Case

Example

YOU BUY ONE CASE FOR RESALE IN THE CALENDAR MONTH

Level	Distributor Activity	Active Distributors*		Commission Value		Total Commission
Level 1	You personally sign up 10 Distributors who each purchase one case of RightSize and one case of AppAssure in one month	10	x	\$30	=	\$300
Level 2	The 10 distributors you signed up on your 1st level each sign up 10 distributors, who then each purchase one case of RightSize and one case of AppAssure in the same month	100	x	\$30	=	\$3,000
Level 3	All the distributors on your 2nd Level each sign up 5 distributors, who then each purchase one case of RightSize and one case of AppAssure in the same month.	500	x	\$30	=	\$15,000
Level 4	All of your distributors on	2500	x	\$30	=	\$75,000

	the 3rd level sign up 5 Distributors, who then purchase 1 case of RightSize and one case of AppAssure in the same month.					
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The Above example will extend in the exact same fashion on Levels 5 & 6. Distributors will be paid a \$20 commission for all down-line activity for each case of RightSize purchased and \$10 for each case of AppAssure purchased on Levels 5 & 6. In other words, a Distributor will be paid on down-line activity for 6 levels. On Levels 7 and below there is no commission paid to the Distributor.

*For distributors meeting the minimum purchase requirement.

The examples set forth above are hypothetical examples that are intended to explain the components and operation of the RightSize Compensation Plan. These hypothetical examples are not representative of the income, if any, that a RightSize Distributor can or will earn through his or her participation in the RightSize Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings, whether made by RightSize or a Distributor, would be misleading. Success with RightSize results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.